

March 8, 2019

Real Estate Investment Trust Unit Issuer: TOKYU REIT, Inc. 1-12-1, Dogenzaka, Shibuya-ku, Tokyo, 150-0043, Japan Kazuyoshi Kashiwazaki Executive Director (Securities Code: 8957)

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# Notice Concerning Acquisition (Shibuya Dogenzaka Sky Building and Tokyu Bancho Building (Additional Acquisition)) and Disposition (KALEIDO Shibuya Miyamasuzaka) of Trust Beneficiary Interest in Domestic Real Estate by Exchanging

TOKYU REIT, Inc. ("TOKYU REIT") today announced that its investment management company, Tokyu Real Estate Investment Management Inc. ("Tokyu REIM"), has decided to acquire trust beneficiary interest in domestic real estate and dispose of trust beneficiary interest in domestic real state (respectively referred to as the "Acquisition" and the "Disposition") (the Acquisition and the Deposition collectively referred to as the "Exchanging") by exchanging. The stipulation for "inclusion in deductible expenses of the amount of advanced depreciation of assets acquired by exchange" in Article 50 of the Corporation Tax Act is scheduled to be applied for Shibuya Dogenzaka Sky Building and Tokyu Bancho Building (Additional Acquisition), the assets to be acquired, to implement reduction entry. Brief details are as follows.

1. Outline of the Exchanging

(1) Exchanging Counterparty: Tokyu Corporation

(Please refer to the "6. Profile of Exchanging Counterparty")

(2) Contract Date: March 8, 2019 (Friday)
(3) Scheduled Exchanging Date: March 28, 2019 (Thursday)

(4) Acquisition Details

① Shibuya Dogenzaka Sky Building

(i) Type of Acquisition: Trust beneficiary interest in domestic real estate

(ii) Property Name: Shibuya Dogenzaka Sky Building
(iii) Use: Office, retail and parking
(iv) Acquisition Price: ¥8,100 million (Note)

(Excluding acquisition-related costs, property tax, city planning tax, etc.)

② Tokyu Bancho Building (Additional Acquisition)

(i) Type of Acquisition: Quasi-co-ownership of trust beneficiary interest in domestic real estate

(ii) Property Name: Tokyu Bancho Building
(iii) Use: Office, retail and parking

(iv) Acquisition Ratio: 3.6% quasi-co-ownership interest of the 95.1% compartmentalized

ownership interest of the trust beneficiary interest

(v) Acquisition Price: ¥1,040 million (Note)

(Excluding acquisition-related costs, property tax, city planning tax, etc.)



(5) Disposition Details

①Type of Disposition: Trust beneficiary interest in domestic real estate

②Property Name: KALEIDO Shibuya Miyamasuzaka

③Use: Retail and parking④Disposition Price: ¥7,780 million

⑤Book Value: ¥5,053 million (Expected value as of the scheduled disposition date)

6 Amount of Difference

from Disposition Price: \quantum 2,726 million (Expected value as of the scheduled disposition date) (Note)

(Note) Reduction entry of the assets to be acquired is scheduled to be implemented for part of the amount. For details, please see "(6) ② Reduction Entry" below.

(6) Others

Difference from exchanging: The difference between the acquisition price of Shibuya Dogenzaka Sky

Building and Tokyu Bancho Building (Additional Acquisition) and the disposition price of KALEIDO Shibuya Miyamasuzaka (1,360 million yen) is scheduled to be paid to Tokyu Corporation, counterparty of the Exchanging

made on the scheduled exchanging date.

② Reduction entry: Reduction entry of 2,685 million yen is scheduled to be implemented for the

assets to be acquired (through application of "inclusion in deductible expenses of amount of advanced depreciation of assets acquired by exchange" in Article 50 of the Corporation Tax Act). As such, the book values of the assets to be acquired prior to reflecting the various acquisition costs and such are expected to be 5,714 million yen for Shibuya Dogenzaka Sky Building and 739 million yen for Tokyu Bancho Building (Additional

Acquisition).

#### 2. Rationale

TOKYU REIT strives to improve the quality of its portfolio through property replacements, taking into consideration trends in the capital market and real estate investment market as well as the growth potential of its portfolio's cash flow in the medium to long term. The Exchanging will be conducted as part of these efforts in accordance with the "Scope and Policy of Investment Management" as outlined in the Articles of Incorporation of TOKYU REIT.

#### (1) Acquisition of Shibuya Sky Building

The Shibuya area in which Shibuya Dogenzaka Sky Building is located has in recent years developed a strong brand capacity as an office market. It is especially favored by IT firms. Furthermore, the supply of office buildings is still limited even as large redeveloped properties are set to open, and occupancy in the Shibuya/Ebisu area continues to be high with the recent office vacancy rate at 0.2% (Note 1).

The property is a highly visible office building sitting at the intersection of Tamagawa-dori Street (National Route No. 246) and Dogenzaka Street. Although the building is 30 years old, its competitiveness has been maintained through renewal work on elevators, mechanical parking lots and other key facilities as well as a timely and appropriate large-scale renovation of the entrance. Furthermore, the average rent for the current tenants is at a relatively low level compared to the current contract rents and so internal growth through an increase in rents can be anticipated.

The NOI yield of the property for the past year calculated based on estimated rent level and occupancy rate as of the acquisition date is 3.8% (Note 2). The estimated NOI yield in the medium to long term incorporating internal growth from increase in rent, etc. going forward is 4.0%.

(Note 1) As of the end of December 2018; Source: CBRE K.K.'s "Japan Office Market View" "Shibuya/Ebisu Area"

(Note 2) Calculation premised on projection of future annual average occupancy rate as of the end of March 28, 2019 (99.3%)



#### (2) Acquisition of Tokyu Bancho Building (Additional Acquisition)

The Bancho area in which Tokyu Bancho Building is located has excellent access to central Tokyo. The most recent vacancy rate for the Kanda and Iidabashi area including Bancho is 0.2% (Note).

The property is an office building located a three-minute walk from Ichigaya Station which connects to four train lines including JR. In March 2016, TOKYU REIT acquired 49.0% of quasi-co-ownership interest of the property's trust beneficiary interest (95.1% compartmentalized ownership) from Tokyu Corporation. Since then, a high occupancy rate has been maintained and with this additional acquisition the quasi-co-ownership interest held together with Tokyu Corporation will be 52.6%, a majority.

(Note) As of the end of December 2018; Source: CBRE K.K.'s "Japan Office Market View "Kanda/Iidabashi Area"

#### (3) Disposition of KALEIDO Shibuya Miyamasuzaka

KALEIDO Shibuya Miyamasuzaka is a retail facility which TOKYU REIT has owned since August 2013. Since its acquisition TOKYO REIT has continually endeavored to maintain and improve the asset value and the property has maintained a high occupancy rate.

While the property is expected to contribute to revenues on a stable basis for the time being, the property being 27 years old is anticipated to require funds for the renewal of key facilities and TOKYU REIT has recognized this as an issue.

Under such circumstances, having been approached by Tokyu Corporation with a request for disposition for the realization of "Entertainment City SHIBUYA," a focal measure in Tokyu Corporation's medium-term management plan, TOKYU REIT judged the Exchanging would contribute to not only enhancing portfolio quality but also enhancing unitholder value.

The Exchanging conforms to TOKYU REIT's "Capital Re-Investment Model" of investment management strategy as part of collaboration with Tokyu Corporation, its sponsor. Through this, the medium-to long-term value of "Greater Shibuya" (Note), part of TOKYU REIT's focused investment target area, is expected to increase.

TOKYU REIT will continue to conduct investment management while closely monitoring trends in capital and real estate investment markets, all while adhering to its investment policy. TOKYU REIT will strive to form a portfolio that leads to an improvement in asset value and growth of net income per investment unit.

(Note) Within a 2.5 km radius of Shibuya Station



# 3. Property Details (Acquiring Properties)(1) Shibuya Dogenzaka Sky Building

Property Name Shibuya Dogenzaka Sky Building	
Type of Specified Asset  Trust beneficiary interest in domestic real estate	
Trustee Sumitomo Mitsui Trust Bank, Limited Trust Period From September 24, 2004 to March 31, 2029 (planned)	
Registered Land 22-1, 22-4, 22-6, 22-12, 22-13, 22-14, 22-15, 22-16, 84-8 Marur Tokyo	
Location Building 22-1, 22-4, 22-6, 22-12, 22-13, 22-14, 22-15, 22-16, 84-8 Maruge Tokyo	yamacho, Shibuya-ku,
Residential 28-1 Maruyamacho, Shibuya-ku, Tokyo	
Access  Approximately a five-minute walk from Shibuya Station, Keio Inokashira I Approximately a three-minute walk from Shinsen Station, Keio Inokashira	
Use Office, retail and parking	
Area Classification Commercial district	
Land 721.34 m <sup>2</sup> (Note)	
Site/Floor Area (Registered)  Building 5,644.91 m <sup>2</sup>	
Structure (Registered) SRC B1/11F	
Completion Date (Registered) March 1988	
Design Company Nikken Sekkei Ltd.	
Construction Company Tokyu Construction Co., Ltd.	
Inspection Authority Bureau of Urban Development Tokyo Metropolitan Government	
PML (Probable Maximum Loss) of 6.4% is based on the earthquake risk a report prepared by Engineering and Risk Services Corporation and OYC (as of February 12, 2019). PML refers to the expected damages cau Although there is no single authoritative definition of PML, it refers to expected damages caused by a small-to large-scale earthquake that may hap 475 years to the replacement value. Calculations also include data reproperty surveys, assessment of building conditions, conformity to ground conditions of the relevant site, surveys of local areas and structural	O RMS Corporation sed by earthquakes, to the percentage of open within the next elating to individual architectural design,
Land Proprietary ownership	
Type of Ownership  Building Proprietary ownership	
Acquisition Price ¥8,100 million	
¥8,290 million (effective date of value: February 1, 2019)	
Appraisal Value Appraiser: Japan Valuers Co., Ltd.	
Building Assessment Reporter Takenaka Corporation	
Date of Building Assessment Report February 21, 2019	
Property Management Company Tokyu Corporation	
Security/Guarantee None	
Some PCB is contained in two condensers being used at the property. The scheduled to be removed before TOKYU REIT's acquisition of the trust of the seller's expense and responsibility.	These condensers are peneficiary interest at
Total Number of Tenants 9	
Total Rental Income 382 million a year	
Lease Deposits and Guarantee Deposits  Lease Deposits and Guarantee Deposits  214 million (as of January 31, 2019)	
Estimated NOI 307 million a year	
The state of the s	
Estimated NOI after depreciation 272 million a year	
Estimated NOI after depreciation 272 million a year  Total Leased Area 4,13321 m²(entire building)  Total Rentable Area 4,13321 m²(entire building)	



	_	As of	As of	As of	As of	As of
	Occupancy Rates	January31,2015	January31,2016	January 31, 2017	January 31, 2018	January 31, 2019
	over the Last Five Years	100.0%	92.0%	100.0%	89.8%	100.0%

(Note) Including a private road burden portion (approximately 24.31  $\mbox{m}^{2}\mbox{)}.$ 

- \*The total number of tenants, total rental income and occupancy rate are based on projections as of the scheduled acquisition date (March 28, 2019).
- \*Estimated NOI and Estimated NOI after depreciation are the estimated annual figure exclusive of special items of the acquisition fiscal year (not the forecast figure for the current fiscal period) and are based on the following assumptions.
- 1) Total rental income is the estimated annual figures based on an annual average occupancy rate (99.3%) as of the scheduled acquisition date (March 28, 2019).
- 2) Property-related taxes are projected to be the same amount as the fiscal 2018 assessment amount.
- 3) Repairs and maintenance expenses are calculated based on expenses estimated for the next one-year period.

#### (2) Tokyu Bancho Building (Additional Acquisition)

` '	0 (	1 /			
Proj	perty Name	Tokyu Bancho Building			
Type of	Specified Asset	Quasi-co-ownership of trust beneficiary interest in domestic real estate			
	Trustee ust Period	Sumitomo Mitsui Trust Bank, Limited From March 24, 2016 to March 31, 2029 (planned)			
	Registered	6-2, 6-12, 6-13, 6-14, 6-16, 6-17, 6-18, 6-19, 6-20, 6-21, 6-22, 6-23, 6-24, 6-25, 6-26, 6-27, 6-28, 6-29, 6-30, 6-31, 6-32, 6-33, 6-34, 6-35, 6-36, 6-39, 6-40 Yonbancho, Chiyoda-ku, Tokyo			
Location		Building 6-21, 6-2, 6-12, 6-13, 6-14, 6-16, 6-17, 6-18, 6-19, 6-20, 6-22, 6-23, 6-24, 6-25, 6-26, 6-31, 6-32, 6-33, 6-39, 6-40 Yonbancho, Chiyoda-ku, Tokyo			
	Residential	None			
	Access	Approximately a three-minute walk from Ichigaya Station, JR Chuo Main Line and Sobu Line, Tokyo Metro Yurakucho and Namboku Line			
	Use	Office, retail and parking			
Area	Classification	Commercial district, category I residential area			
		Land 2,754.18 m²(entire land), 2,573.80 m²(area pertaining to the acquisition(Note 1))			
Site/Floor	Area (Registered)	Building 15,834.55 m² (entire building), 11,431.09 m² (exclusive ownership area of compartments under compartmentalized ownership pertaining to the acquisition(Note 2))			
Structu	re (Registered)	S 11F			
Completion	n Date (Registered)	September 2011			
Desig	gn Company	Tokyu Architects & Engineers INC.			
Constru	ction Company	Tokyu Construction Co., Ltd.			
Inspec	tion Authority	The Building Center of Japan (designated structural calculation conformity judgment body)			
Earthquake Resistance		PML (Probable Maximum Loss) of 3.3% is based on the earthquake risk assessment (detailed) report prepared by Engineering and Risk Services Corporation and OYO RMS Corporation (as of January 25, 2019). PML refers to the expected damages caused by earthquakes. Although there is no single authoritative definition of PML, it refers to the percentage of expected damages caused by a small-to large-scale earthquake that may happen within the next 475 years to the replacement value. Calculations also include data relating to individual property surveys, assessment of building conditions, conformity to architectural design, ground conditions of the relevant site, surveys of local areas and structural evaluation.			
Type (	of Ownership	Land Proprietary ownership			
		Building Compartmentalized ownership			
Acquisition Price		¥1,040 million			
Λ	unical Value	¥1,040 million (effective date of value: February 1, 2019)			
Appraisal Value		Appraiser: Daiwa Real Estate Appraisal Co., Ltd.			
Building Assessment Reporter		Engineering and Risk Services Corporation			
Date of Buildin	ng Assessment Report	January 25, 2019			
Property Ma	nagement Company	Tokyu Corporation			
Securi	ty/Guarantee	None			
		•			



	Special Items	location section owned by the development basis, a land individuals and placed on the 2. A compartment of the duration of any land rent 3. An agreement the owners of dispose of the required, etc. 4. Upon the acceptance of the estate, a trust February 26, interest 47.4% acquisition is quasi-co-owners of partition interest quasi procedures of negotiation puransferee shart agreement, (4) the trust agreement, (4) the trust agreement of the said of th	on of the registration trustee, but the land of the building in the lease agreement or defended in the other comparintegrated land. In the lease agreement of the other comparintegrated land surfaced. In the land surfaced in connection with set on property mainter of the Property, based of the Property, based of the Property mainter the Property, based of the Property mainter of the Property, based of the Property mainter of the Property in the property of the Property in the property of the property in the state of the property in the property of the property in the p	on of the building d treated together ust (the "integrated latter the integrated owner the right for the parties' existence. To aid right. In annote and manage and manage and on which they have downership of true quasi-co-owners' as inco-owner Tokyu on), and a memor executed as of ains such provision y interest, (2) That whole or in part, triation with the coat, in the event of the beneficiary to the beneficiary to the beneficiary interest.	d ownership. The la under compartment with such land as the land") is owned by nd has been conclus of the building. A stablished for part of ourpose of subway of DKYU REIT will not ment has been executave agreed that, if a consent of the other than the consent of the other today. The trust has as (1) That no real tany disposition of the today. The trust has as (1) That no real tany disposition of the today of the party is other quasi-co-owned disposition of quasist beneficiary interest of give directions to that has the largest est and the other beneficiary decision-reference of the properties of th	talized ownership is e site at the time of individuals. On that ided between those mortgage has been of the Land. Tokyo construction and for the required to pay itted by and between any of them are to ner owners shall be est in domestic real ed) was executed on quasi co-ownership ent in line with the beneficiary interest quest shall be subject to return the companion of the com	
	Total Number of Tenants	7	require all beneficiaries' consent or prior discussion.				
	Total Rental Income	41 million a year	:				
	Lease Deposits and Guarantee Deposits	28 million (as of January 31, 2019)					
S	Estimated NOI	34 million a year	•				
Tenant Details	Estimated NOI after depreciation	24 million a year	•				
ınt L	Total Leased Area	12,269.46 m <sup>2</sup> (en	ntire building)				
Tens	Total Rentable Area	12,269.46 m² (entire building)					
	Occupancy Rate	100.0%					
	Occupancy Rates over the Last Five Years	As of January31,2015	As of January31,2016	As of January31, 2017 90.1%	As of January31, 2018	As of January31, 2019 90.1%	
						l	

(Note1) The site area corresponding to the quasi co-ownership interest (95.1%) in the trust beneficial interests that TOKYU REIT plans to acquire (3.6%) equivalent to the ratio of interest in the building is approximately 92.65 m².

(Note 2) The site area corresponding to the quasi co-ownership interest (95.1%) in the trust beneficial interests that TOKYU REIT plans to acquire (3.6%) equivalent to the ratio of interest in the building will be approximately 411.51 m<sup>2</sup> after this acquisition.

- 1) Total rental income is the estimated annual figures based on an annual average occupancy rate (100.0%) as of the scheduled acquisition date (March 28, 2019).
- 2) Property-related taxes are projected to be the same amount as the fiscal 2018 assessment amount.
- 3) Repairs and maintenance expenses are calculated based on expenses estimated for the next one-year period.

<sup>\*</sup>The total number of tenants, total rental income and occupancy rate are based on projections as of the scheduled acquisition date (March 28, 2019).

<sup>\*</sup> Total rental income, Lease Deposits and Guarantee Deposits, estimated NOI and estimated NOI after depreciation are the amounts equivalent to the 3.6% quasi-co-ownership interest of the 95.1% compartmentalized ownership interest of the trust beneficiary interest.

<sup>\*</sup>Estimated NOI and estimated NOI after depreciation are the estimated annual figure exclusive of special items of the acquisition fiscal year (not the forecast figure for the current fiscal period) and are based on the following assumptions.



### 4. Profile Details (Disposing Property)

Property Name		rty Name	KALEIDO Shibuya Miyamasuzaka				
	Type of Sp	ecified Assets	Trust beneficiary interest in domestic real estate				
		ustee	Mitsubishi UFJ Trust and Banking Corporation				
	Trust	Period		to July 31, 2023 (plan			
		Registered		2-4, Shibuya Shibuya			
L	ocation	_		2-4, Shibuya Shibuya	-ku, Tokyo		
		Residential	1-12-1, Shibuya Sh				
	Ac	ccess	Approximately a o	ne-minute walk fron	n Shibuya Station,	Tokyo Metro Ginz	a Line
	Ţ	Jse	Retails and parking	-			
	Area Cla	assification	Commercial distric	ct			
	Cita/Elaar A	man (Provintered)	Land 821	.65 m²			
	Site/Floor A	rea (Registered)	Building 4,4	75.10 m²			
	Structure	(Registered)	S/RC B4/6F				
(	Completion I	Date (Registered)	January 1992				
	т с	0 1:	Land Pro	prietary ownership			
	Type of	Ownership	Building Pro	prietary ownership			
	Acquisi	ition Date	August 16, 2013				
	Acquisition Price		¥ 5,150 million				
Ann	Appraisal Value as of the Period-End		¥ 7,340 million (effective date of value: July 31, 2018)				
71PP			Appraiser: Japan Valuers Co., Ltd.				
		k Value	¥5,053 million (expected value as of the scheduled disposition date)				
	Disposi	ition Price	¥7,780 million				1 1 / 1
	Gain(Loss)	on Disposition	¥2,726 million (amount of difference between disposition price and book value (expected value as of the scheduled disposition date))				
Apprai	cal Value as o	f Property Disposition	¥7,550 million (effective date of value: February 1, 2019)				
трргаг	sai vaiue as o	1 Troperty Disposition	Appraiser: Daiwa Real Estate Appraisal Co., Ltd.				
	Total Nu	umber of Tenants	8 (as of March 8	3, 2019)			
	Total	Rental Income	¥371 million a year	r (actual results from	n August 1, 2017 to	July 31, 2018)	
		osits and Guarantee Deposits	¥222 million (as o	of July 31, 2018)			
tails		NOI	¥264 million a yea	ar (actual results from	n August 1, 2017 to	o July 31, 2018)	
De	Estimated N	IOI after depreciation	¥227 million a yea	ar (actual results from	n August 1, 2017 to	o July 31, 2018)	
Tenant Details	Tota	l Leased Area	3,399.34 m <sup>2</sup> (as of	f July 31, 2018)			
Тег	Total	Rentable Area	3,399.34 m <sup>2</sup> (as of	f July 31, 2018)			
	Oce	cupancy Rate	100.0% (as of Ju	aly 31, 2018)			
		y Rates over the Last	As of July 31,2014	As of July 31, 2015	As of July 31, 2016	As of July 31, 2017	As of July 31, 2018
		Five Years	100.0%	100.0%	100.0%	85.3%	100.0%
	Special Items		None	ı		L	



## 5. Property Appraisal Summary

- (1)Acquiring Property
  - ① Shibuya Dogenzaka Sky Building

Proper	ty Name: Shibuya Dogenzaka Sky Building	Estimation	Notes	
Apprai	sal Firm: Japan Valuers Co., Ltd.			
Effecti	ve Date of Value	February 1, 2019		
Туре о	f Value	Market Value		
Apprai	sal Value	8,290,000	Derived from the Income Approach	
V	alue Indicated by Income Approach	8,290,000	Reconciled with the value by DCF Method and the value by Direct Capitalization Method	
	Value Indicated by Direct Capitalization Method	8,460,000	_	
	(1) Operating Revenue (ab.)	420,120	_	
	a. Potential Gross Income     (rental income, common area charges income,     utilities reimbursement, etc.)	432,495	Assessed based on both existing rent level and market rent level	
	b. Vacancy Loss	12,375	Assessed based on both terms of existing leas agreement as well as market standard in th subject vicinity	
	(2) Operating Expenses (c.+d.+e.+f.+g.+h.+i. +j.)	97,806	_	
	c. Building Maintenance Cost	18,984	On actual basis	
	d. Utilities Expenses	22,698	On actual basis	
	e. Repair Expenses	8,694	Annual repairs estimate sourced from the engineering report	
	f. Property Management Fee	9,894	Based on the fee ratio from schedul agreement	
	g. Tenant Solicitation Expenses, etc.	5,193	Assessed based on assumed turnover rate	
	h. Property Taxes	28,514	On actual basis in fiscal 2018	
	i. Property Insurance	818	On quotation basis	
	j. Other Expenses	3,007	On actual basis	
	(3) Net Operating Income (NOI) ((1)-(2))	322,314	_	
	(4) Investment Profits from Refundable Deposits	2,617	1.0% interest rate on the deposit outstanding	
	(5) Capital Expenditure	20,287	annual restoration cost estimate sourced from the engineering report	
	(6) Net Cash Flow (NCF) ((3)+(4)-(5))	304,645	_	
	(7) Overall Capitalization Rate	3.60%	_	
	Value Indicated by DCF Method	8,120,000	_	
	Discount Rate	3.40%	_	
	Terminal Capitalization Rate	3.80%	_	
V	alue Indicated by Cost Approach	4,860,000	_	
	Ratio of Land Value	92.0%	_	
	Ratio of Building Value	8.0%	_	
Recond	iliation before Arriving at the Value Conclusion	The indicated value by opposite the property. On the other haderived from profitable income-producing proper placed on the value by	Cost Approach looks into cost aspect of a real and, the indicated value by Income Approach ility of a real property. In regard to a real yvaluation, the utmost importance should be the Income Approach. In conclusion, we have ost Approach only as guide, and our conclude Income Approach.	



Property Na	me: Tokyu Bancho Building (Additional Acquisition)	Estimation	Notes
Appraisal Fi	rm: Daiwa Real Estate Appraisal Co., Ltd.		
Effective Da	te of Value	February 1, 2019	_
Type of Valu	ne	Market value	_
Appraisal Va	lue	1,040,000	Applied the value indicated by the income approach
Value Is	ndicated by Income Approach	1,040,000	Assessed by correlation of the value indicated by t direct capitalization method with the value indicate by the DCF method
Va	llue Indicated by Direct Capitalization Method	1,070,000	_
	(1) Operating Revenue (ab.)	43,666	_
	a. Potential Gross Income (rental income, common area charges income, utilities reimbursement, etc.)	45,003	Assessed the stabilized assumed rental income and common area charges income of the subject propulated on leasing case examples and the level of ne rent of similar buildings in the prime market area the trends thereof, and by taking into considera such factors as the medium to long-temperativeness of the subject property
	b. Vacancy Loss	1,336	Assessed based on the current vacancy rate and the market vacancy rate
	(2) Operating Expenses (c.+d.+e.+f.+g.+h.+i. +j.)	9,479	_
	c. Building Maintenance Cost	1,237	Recorded that assessed based on the level of buil maintenance cost of similar properties and the actual amount
	d. Utilities Expenses	2,363	Recorded that assessed based on the level of utilitie expenses of similar properties and the past actual amount
	e. Repair Expenses	561	Recorded the annual average repair expenses in the engineering report obtained from the client
	f. Property Management Fee	1,324	Recorded that assessed based on the docum obtained from the client
	g. Tenant Solicitation Expenses, etc.	299	Recorded based on the level of tenant solicitation expenses, etc. of similar properties
	h. Property Taxes	3,526	Recorded that assessed based on the fiscal 2018 ac amount
	i. Property Insurance	59	Recorded based on the actual amount
	j. Other Expenses	106	Recorded based on the actual amount
	(3) Net Operating Income (NOI) ((1)–(2))	34,186	_
	(4) Investment Profits from Refundable Deposits	298	Recorded that assessed by comprehensively taking into consideration the actual state of investment or refundable deposits, etc. from the perspective of be the investment aspect and the procurement aspect
	(5) Capital Expenditure	288	Recorded by taking the annual average renewal cos in the engineering report obtained from the client considering the construction management fee
	(6) Net Cash Flow (NCF) ((3)+(4)-(5))	34,195	_
	(7) Overall Capitalization Rate	3.2%	Assessed by comprehensively considering the conditions of the subject properties, such as locati building grade and others, and using the overall capitalization rates of similar properties in the primary market area as references
Va	ulue Indicated by DCF Method	1,030,000	_
	Discount Rate	3.0%	
	Terminal Capitalization Rate	3.4%	
Value I	ndicated by Cost Approach	763,000	
Ra	ntio of Land Value	82.6%	_
Ra	atio of Building Value	17.4%	_
Reconciliation	on before Arriving at the Value Conclusion	property. On the other h derived from profitable income-producing proper placed on the value by	Cost Approach looks into cost aspect of a rand, the indicated value by Income Approach lity of a real property. In regard to rty valuation, the utmost importance should the Income Approach. In conclusion, we host Approach only as guide, and our conclusion, we have the cost Approach only as guide, and our conclusion.



## (2)Disposing Property

		(JPY in thousands) (rounded down to the nearest specified unit)			
Property 1	Name: KALEIDO Shibuya Miyamasuzaka	Estimation	Notes		
Appraisal	Firm: Daiwa Real Estate Appraisal Co., Ltd.				
Effective l	Date of Value	February 1, 2019	_		
Type of V	'alue	Market value	_		
Appraisal	Value	7,550,000	Applied the value indicated by the income approach		
Value	e Indicated by Income Approach	7,550,000	Assessed by correlation of the value indicated by the direct capitalization method with the value indicated by the DCF method		
	Value Indicated by Direct Capitalization Method	7,720,000	_		
	(1) Operating Revenue (ab.)	369,918	_		
	a. Potential Gross Income (rental income, common area charges income, utilities reimbursement, etc.)	381,224	Assessed the stabilized assumed rental income and common area charges income of the subject property based on leasing case examples and the level of new rent of similar buildings in the prime market area and the trends thereof, and by taking into consideration such factors as the medium- to long-term competitiveness of the subject property		
	b. Vacancy Loss	11,305	Assessed based on the current vacancy rate and the market vacancy rate		
	(2) Operating Expenses (c.+d.+e.+f.+g.+h.+i. +j.)	90,368	_		
	c. Building Maintenance Cost	16,101	Recorded based on the current agreement		
	d. Utilities Expenses	41,335	Recorded that assessed based on the level of utilities expenses of similar properties and the past actual amount		
	e. Repair Expenses	2,283	engineering report obtained from the client		
	f. Property Management Fee	6,659	Recorded that assessed based on the document obtained from the client		
	g. Tenant Solicitation Expenses, etc.	2,285	Recorded based on the level of tenant solicitation expenses, etc. of similar properties		
	h. Property Taxes	20,153	Recorded that assessed based on the fiscal 2018 actual amount		
	i. Property Insurance	469	Recorded based on the actual amount		
	j. Other Expenses	1,080	Recorded based on the actual amount		
	(3) Net Operating Income (NOI) ((1)–(2))	279,550	_		
	(4) Investment Profits from Refundable Deposits	2,016	Recorded that assessed by comprehensively taking into consideration the actual state of investment of refundable deposits, etc. from the perspective of both the investment aspect and the procurement aspect		
	(5) Capital Expenditure	11,285	Recorded by taking the annual average renewal costs in the engineering report obtained from the client an considering the construction management fee		
	(6) Net Cash Flow (NCF) ((3)+(4)-(5))	270,282	_		
	(7) Overall Capitalization Rate	3.5%	Assessed by comprehensively considering the conditions of the subject properties, such as location building grade and others, and using the overa capitalization rates of similar properties in the primary market area as references		
	Value Indicated by DCF Method	7,470,000	_		
	Discount Rate	3.3%			
	Terminal Capitalization Rate	3.7%			
Value	e Indicated by Cost Approach	6,730,000			
	Ratio of Land Value	93.2%			
	Ratio of Building Value	6.8%			
Reconcilia	tion before Arriving at the Value Conclusion	property. On the other h derived from profitabi income-producing prope placed on the value by	Cost Approach looks into cost aspect of a real rand, the indicated value by Income Approach is lity of a real property. In regard to a rety valuation, the utmost importance should be the Income Approach. In conclusion, we have ost Approach only as guide, and our concludes Income Approach.		



The above appraisal value conclusion is a value opinion as of the effective date of value, indicated by the licensed real estate appraiser in conformity with the Japanese Real Estate Appraisal Act and Real Estate Appraisal Standards. A reappraisal of the same property could result in another value if it were carried out either by a different appraiser, with different methods, or at a different time. This appraisal does not guarantee or assure, at present or in the future, any sales transactions at the concluded value.

6. Profile of Exchanging Counterparty

Tronic of Exchanging Counterparty		
Company Name	Tokyu Corporation	
Head Office Address	5-6 Nanpeidaicho, Shibuya-ku, Tokyo	
Representative	Kazuo Takahashi, President & Representative Director	
Capital	¥121,724 million (as of March 31, 2018)	
Business Activities	Railway business, real estate business, etc.	
Foundation Date	September 2, 1922	
Net Assets of the Previous Business Year	¥747,049 million (as of March 31, 2018)	
Total Assets of the Previous Business Year	¥2,264,636 million (as of March 31, 2018)	
Relationship between the Inv	restment Corporation or its Investment Management Company and the Company	
Capital Relationship	As of the last day of January 2019, the Company holds TOKYU REIT investment units (5.01% of the total number of investment units issued and outstanding). In addition, the Company is the parent company (100% stake) of the investment management company, and falls under the category of interested person, etc. as defined in the Law Concerning Investment Trust and Investment Corporation ("Investment Trust Law") and the Order for Enforcement of the Investment Trust Law.	
Personnel Relationship	The Company falls under the category of company from which officers/employees of the investment management company are seconded.	
Business Relationship	The Company falls under the category of property management company of TOKYU REIT, and lessee, etc. of real estate held by TOKYU REIT.	
Status of Classification as Related Party	The Company falls under the category of interested person, etc. as defined in the Investment Trust Law and the Order for Enforcement of the Investment Trust Law.	



#### 7. Status of Property Acquirers, etc. (Shibuya Dogenzaka Sky Building)

	Previous Owner	Before Previous Owner
Company Name	Tokyu Corporation	Party other than party that has particular vested interest
Relationship with Party that has Particular Vested Interest  Please refer to "6. Profile of Exchanging Counterparty; Relationship between the Investment Corporation of Investment Management Company and the Company above.		Details omitted because acquisition from party other than party that has vested interest
Acquisition Process, Rationale, etc.	Investment management purpose	Details omitted because acquisition from party other than party that has vested interest
Acquisition Price	Details omitted because the Property was owned by the current owner for more than 1 year	Details omitted because acquisition from party other than party that has vested interest
Acquisition Date	April 1, 2016	Details omitted because acquisition from party other than party that has vested interest

#### 8. Transactions with Interested Persons, etc.

- (1) Shibuya Dogenzaka Sky Building
  - ① Execution of Trust Beneficiary Interest Exchange Agreement

Tokyu Corporation, which is scheduled to be the seller of Shibuya Dogenzaka Sky Building, falls under the category of related parties, etc. (Note), to which self-imposed rules of Tokyu REIM for preventing conflicts of interested are applied. Accordingly, TOKYU REIT implemented procedures in accordance with its self-imposed rules for preventing conflicts of interest upon acquisition at no more than the property appraisal value. Furthermore, TOKYU REIT has received a second opinion report from Daiwa Real Estate Appraisal Co., Ltd. stating that the value and valuation process for the subject property was adequate.

#### 2 Execution of Property Management Agreement

Tokyu Corporation, which is scheduled to be the company to which TOKYU REIT is to outsource property management services of Shibuya Dogenzaka Sky Building, falls under the category of related parties, etc. (Note), to which self-imposed rules of Tokyu REIM for preventing conflicts of interested are applied. Accordingly, TOKYU REIT implemented procedures in accordance with its self-imposed rules for preventing conflicts of interest upon execution of the property management agreement with acquisition of the property by TOKYU REIT as a condition precedent. Moreover, concerning the fees for the property management services, TOKYU REIT has received an opinion report from Urban Research Institute Corporation stating that, upon a comparison with the range set by other investment corporations, etc. listed on the Tokyo Stock Exchange, the fees are within the standard range.

#### (2) Tokyu Bancho Building (Additional Acquisition)

Tokyu Corporation, which is scheduled to be the seller of Tokyu Bancho Building (Additional Acquisition), falls under the category of related parties, etc. (Note), to which self-imposed rules of Tokyu REIM for preventing conflicts of interested are applied Accordingly, TOKYU REIT implemented procedures in accordance with its self-imposed rules for preventing conflicts of interest upon acquisition at no more than the property appraisal value. Furthermore, TOKYU REIT has received a second opinion report from CBRE K.K. stating that the value and valuation process for the subject property was adequate.



#### (3) KALEIDO Shibuya Miyamasuzaka

Tokyu Corporation, which is scheduled to be the purchaser of KALEIDO Shibuya Miyamasuzaka, falls under the category of related parties, etc. (Note), to which self-imposed rules of TOKYU REIT for preventing conflicts of interested are applied. Accordingly, TOKYU REIT implemented procedures in accordance with its self-imposed rules for preventing conflicts of interest upon disposition at no less than the property appraisal value. Furthermore, TOKYU REIT has received a second opinion report from CBRE K.K. stating that the value and valuation process for the subject property was adequate.

- (Note) Related parties, etc. includes interested persons, etc. specified in Article 123 of the "Ordinance for Enforcement of the Act on Investment Trusts and Investment Corporations" and refers to either of 1. through 3. below.
  - 1. Tokyu Corporation and its subsidiaries (refers to any entity that falls under the following (i) to (iii))
  - (i) Tokyu Corporation
  - (ii) A consolidated subsidiary of Tokyu Corporation
  - (iii) A tokutei mokuteki kaisha (TMK) or special purpose entity (SPE) that was established based on the intention of Tokyu Corporation or a consolidated subsidiary of Tokyu Corporation and where the share of investment by undisclosed associations or other investment shares in that entity by the respective company exceeds 50%.
  - 2. Affiliates within the scope of consolidation of Tokyu Corporation.
  - 3. Tokyu Fudosan Holdings Corporation and its subsidiaries (refers to any entity that falls under the following (i) to (iii))
  - (i) Tokyu Fudosan Holdings Corporation ("Tokyu Fudosan Holdings")
  - (ii) A consolidated subsidiary of Tokyu Fudosan Holdings
  - (iii) A tokutei mokuteki kaisha (TMK) or special purpose company (SPC) that was established based on the intention of Tokyu Fudosan Holdings or a consolidated subsidiary of Tokyu Fudosan Holdings and where the share of investment by undisclosed

#### 9. Brokerage

Not applicable.

#### 10. Schedule of the Exchanging

March 8, 2019 Decision of acquisition and disposition of trust beneficiary interest

Execution of trust beneficiary interest sales and purchase agreement by exchanging Execution of Property management agreement for Shibuya Dogenzaka Sky Building

March 28, 2019 Decision of acquisition and disposition (planned)

Payment of balance between acquisition price and disposition price. (planned)

Property management agreement for Shibuya Dogenzaka Sky Building become effective

(planned)

#### 11. Settlement Method

Payment of balance between acquisition price and disposition price will be made by lump-sum settlement at the time of delivery on March 28, 2019.

#### 12. Financing Details

TOKYU REIT intends to fund the acquisition of the properties using cash on hand.



#### 13. Outlook

Through the Exchanging, gain on sale of real estate of 40 million yen is expected to occur during the Fiscal Period Ending July 2019 (32nd Fiscal Period), resulting in a difference from the already announced forecasts of operating condition and distribution which were announced on September 13, 2018.

For details, please refer to the "Notice Concerning Revision to Expected Operating Condition and Revision to Distribution Forecast for the Fiscal Period Ended January 2019 (31st Fiscal Period) and the Fiscal Period Ending July 2019 (32nd Fiscal Period)" separately announced today.

#### Attachments

- 1. Property Portfolio after the Exchanging (as of March 28, 2019)
- 2. Second Opinion Summary
- 3. Photograph and Location Map of Shibuya Dogenzaka Sky Building
- 4. Photograph and Location Map of Tokyu Bancho Building



Attachment 1

Property Portfolio after the Exchanging (assumption figure as of March 28, 2019)

Use	Property Name	Area	Acquisition Date	Acquisition Price(million yen)	Ratio(%)*10	Appraisal Value at End of July 2018(FP30) (million yen)		
R	QFRONT	Central Tokyo and Tokyu Areas (Shibuya)	September 10, 2003	15,100	6.6%	29,800		
R	Lexington Aoyama	Central Tokyo	September 11, 2003	4,800	2.1%	5,610		
R	TOKYU REIT Omotesando Square	Central Tokyo and Tokyu Areas (Shibuya)	September 10, 2003	5,770	2.5%	8,090		
R	TOKYU REIT Shibuya Udagawa-cho Square	Central Tokyo and Tokyu Areas (Shibuya)	March 1, 2004	6,600	2.9%	12,600		
R	cocoti	Central Tokyo and Tokyu Areas (Shibuya)	April 6, 2005 *1 August 2, 2005 *2	14,700 9,800	10.7%	21,600		
R	CONZE Ebisu	Central Tokyo and Tokyu Areas (Shibuya)	October 31, 2006	5,116	2.2%	5,100		
R	Daikanyama Forum	Central Tokyo and Tokyu Areas (Shibuya)	April 22, 2008	4,136	1.8%	3,480		
	Retail Properties Total			66,022	28.8%	86,280		
О	Setagaya Business Square	Tokyu Areas	September 11, 2003	22,400	9.8%	18,700		
О	Tokyu Nampeidai-cho Building	Central Tokyo and Tokyu Areas (Shibuya)	September 11, 2003	4,660	2.0%	6,000		
О	Tokyu Sakuragaoka-cho Building	Central Tokyo and Tokyu Areas (Shibuya)	September 11, 2003	6,620	2.9%	9,740		
О	Tokyo Nissan Taito Building	Central Tokyo	September 11, 2003	4,450	1.9%	5,530		
О	TOKYU REIT Akasaka Hinokicho Building	Central Tokyo	September 10, 2003	3,570	1.6%	4,520		
О	TOKYU REIT Kamata Building	Tokyu Areas	September 10, 2003	4,720	2.1%	5,380		
			December 15, 2004 *3	8,630				
			September 21, 2007 *4	1,100	4.4%	11,100		
О	TOKYU REIT Toranomon Building	Central Tokyo	September 21, 2007 *5	200				
				·	October 26, 2007 *6	140		
					January 21, 2015 *7	107		
О	Akasaka 4-chome Building (Tokyu Agency Inc. Head Office Building)	Central Tokyo	January 31, 2008	8,500	3.7%	7,260		
О	Tokyu Ikejiri-ohashi Building	Tokyu Areas	March 28, 2008	5,480	2.4%	5,980		
О	Kojimachi Square	Central Tokyo	March 19, 2010	9,030	3.9%	9,060		
О	TOKYU REIT Shinjuku Building	Central Tokyo	March 26, 2010	9,000	3.9%	12,000		
О	Akihabara Sanwa Toyo Building	Central Tokyo	October 29, 2010	4,600	2.0%	6,290		
О	Tokyu Ginza 2-chome Building	Central Tokyo	February 15, 2011	5,010	2.2%	5,180		
О	TOKYU REIT Shibuya R Building	Central Tokyo and Tokyu Areas (Shibuya)	August 16, 2013	5,270	2.3%	9,250		
			August 16, 2013	15,000		10.000		
О	Tokyu Toranomon Building	Central Tokyo	January 9, 2015	1,850	7.4%	19,900		
О	TOKYU REIT Shinjuku 2 Building	Central Tokyo	October 30, 2015	2,750	1.2%	2,990		
			March 24, 2016 *8	12,740	5.6%	14,200		
О	Tokyu Bancho Building	Central Tokyo	March 28, 2019 *9	1,040	0.5%	1,040 *11		
О	Lucid Square Ebisu	Central Tokyo and Tokyu Areas (Shibuya)	August 1, 2018	4,500	2.0%	4,700 *12		
О	Shibuya Dogenzaka Sky Building	Central Tokyo and Tokyu Areas (Shibuya)	March 28, 2019	8,100	3.5%	8,290 *13		
	Office Properties Total			149,467	65.2%	167,110		
С	Maison Peony Toritsudaigaku	Tokyu Areas	November 15, 2017	1,200	0.5%	1,200		
$\overline{Z}$	Complex Properties Total			1,200	0.5%	1,200		
L	Shonan Mall Fill (land with leasehold interest)	Other	April 28, 2006	6,810	3.0%	6,560		
L	OKI System Center (land with leasehold interest)	Other	March 27, 2013	4,530	2.0%	5,220		
L	REVE Nakameguro (land with leasehold interest)	Tokyu Areas	September 27, 2018	1,150	0.5%	1,150 *14		
$\overline{}$	Land with Leasehold Interest Total			12,490	5.4%	12,930		
$\overline{}$	Total			229,179	100.0%	267,520		

<sup>\*1</sup> Details of the 60% portion of trust beneficiary interests acquired under quasi-co-ownership.

<sup>\*2</sup> Details of the 40% portion of trust beneficiary interests acquired under quasi-co-ownership.

<sup>\*3</sup> Floor area: 9,688.59 m²; Interest of site rights: 73,585/100,000

<sup>\*4</sup> Floor area: 865.14 m<sup>2</sup>; Interest of site rights: 8,579/100,000

<sup>\*5</sup> Floor area: 139.93 m<sup>2</sup>; Interest of site rights: 1,322/100,000

<sup>\*6</sup> Floor area: 93.93 m²; Interest of site rights: 1,166/100,000



- \*7 Floor area: 95.06 m<sup>2</sup>; Interest of site rights: 1,464/100,000
- \*8 Details of the 49.0% portion of trust beneficiary interests acquired under quasi-co-ownership.
- \*9 Details of the 3.6% portion of trust beneficiary interests acquired under quasi-co-ownership.
- \*10 Ratio is rounded to one decimal place. Accordingly, the subtotal and total may not exactly match the sum of relevant items.
- \*11 Appraisal value with February 1, 2019 as the effective date of value.
- \*12 Appraisal value with June 30, 2018 as the effective date of value.
- \*13 Appraisal value with February 1, 2019 as the effective date of value.
- \*14 Appraisal value with June 1, 2018 as the effective date of value.
- \*15 The PML for the entire portfolio above based on earthquake risk assessment reports prepared by Engineering and Risk Services Corporation is 3.8%. PML (Probable Maximum Loss) refers to the expected damages caused by earthquakes. Although there is no single authoritative definition of PML, it refers to the percentage of expected damages caused by a small-to large-scale earthquake that may happen within the next 475 years to the replacement value. Calculations also include data relating to individual property surveys, assessment of building conditions, conformity to architectural design, ground conditions of the relevant site, surveys of local areas and structural evaluation.
- \*16 As for use, properties owned by TOKYU REIT are categorized into R (retail property), O (office property), C (complexes) and L (land with leasehold interest).

# Attachment 2 < Second Opinion Summary > Shibuya Dogenzaka Sky Building

Subject Property	Shibuya Dogenzaka Sky Building
Judgment of Subject Value	Reasonable and proper
Basis of Value and Scope of	Reasonable and proper
Valuation	
Highest and Best Use of the	Reasonable and proper.
Subject Property as Improved	The Highest and Use of the subject property as improved is judged to be
	"store-bottomed office building" as it is currently improved.
The Income Capitalization	Reasonable and proper
Approach and Its Indicated	
Value	
The Cost Approach and Its	Reasonable and proper
Indicated Value	
Reconciliation of the Indicated	Reasonable and proper
Values	

Above summary is the abstract of the Real Estate Letter of Opinion prepared by Daiwa Real Estate Appraisal Co., Ltd. where the contents of the Appraisal Report (No. JVT-210427) by Japan Valuers Co., Ltd. have been examined. It is noted that this Letter of Opinion itself is not regarded to be a valuation report fully in accordance with Japan's Act on Real Estate Appraisal.

#### Tokyu Bancho Building (Additional Acquisition)

Subject Property	Tokyu Bancho Building(Additional Acquisition)
Judgment of Subject Value	Reasonable and proper
Basis of Value and Scope of	Reasonable and proper
Valuation	
Highest and Best Use of the	Reasonable and proper.
Subject Property as Improved	The Highest and Use of the subject property as improved is judged to be
	"the high rise store-bottomed office building" as it is currently improved.



The Income Capitalization	Reasonable and proper
Approach and Its Indicated	
Value	
The Cost Approach and Its	Reasonable and proper
Indicated Value	
Reconciliation of the Indicated	Reasonable and proper
Values	

Above summary is the abstract of the Real Estate Letter of Opinion prepared by CBRE K.K. where the contents of the Appraisal Report (No. Daikan-#501812374) by Daiwa Real Estate Appraisal Co., Ltd. have been examined. It is noted that this Letter of Opinion itself is not regarded to be a valuation report fully in accordance with Japan's Act on Real Estate Appraisal.

#### KALEIDO Shibuya Miyamasuzaka

Subject Property	KALEIDO Shibuya Miyamasuzaka
Judgment of Subject Value	Reasonable and proper
Basis of Value and Scope of	Reasonable and proper
Valuation	
Highest and Best Use of the	Reasonable and proper.
Subject Property as Improved	The Highest and Use of the subject property as improved is judged to be
	"the high rise retail building" as it is currently improved.
The Income Capitalization	Reasonable and proper
Approach and Its Indicated	
Value	
The Cost Approach and Its	Reasonable and proper
Indicated Value	
Reconciliation of the Indicated	Reasonable and proper
Values	

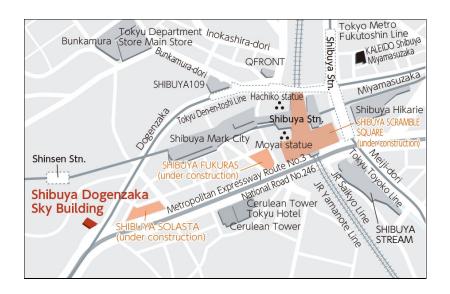
Above summary is the abstract of the Real Estate Letter of Opinion prepared by CBRE K.K. where the contents of the Appraisal Report (No. Daikan-#501812372) by Daiwa Real Estate Appraisal Co., Ltd. have been examined. It is noted that this Letter of Opinion itself is not regarded to be a valuation report fully in accordance with Japan's Act on Real Estate Appraisal.



Attachment 3
Photograph of Shibuya Dogenzaka Sky Building



#### Location Map of Shibuya Dogenzaka Sky Building

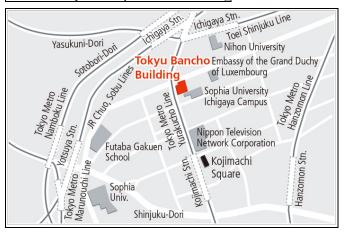




Attachment 4 Photograph of Tokyu Bancho Building



#### Location Map of Tokyu Bancho Building



This notice may contain forward-looking statements, such as current plans, strategies, and future performance. These forward-looking statements are based on judgments obtained from currently available information. Please be advised that, for a variety of reasons, actual results may differ materially from those discussed in the forward-looking statements. Events that might affect actual results include, but are not limited to, fluctuations of the real estate market in Japan, general conditions of the Japanese economy, competitive pressures and relevant regulations.

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